

A Price Equilibrium

On the one hand, at time t , a monopolist entering the market for a particular good q cannot set a price higher than the competitive price without giving way to a competitive fringe of firms. On the other hand, could he seriously consider increasing profits by lowering the price unilaterally below $p(t) = \alpha w(t)/A(t)$ (i.e. while all other firms keep their price unchanged)? The answer is no, as long as the marginal profit satisfies the following condition:

$$\begin{aligned} \frac{\partial \pi(q, t)}{\partial \hat{p}(q, t)} &= \frac{\partial \hat{x}(q, t)}{\partial \hat{p}(q, t)} \left[\hat{p}(q, t) - \frac{w(t)}{A(t)} \right] + \hat{x}(q, t) > 0 \\ &\Leftrightarrow -\frac{\partial \hat{x}(q, t)}{\partial \hat{p}(q, t)} \frac{\hat{p}(q, t)}{\hat{x}(q, t)} \left[\frac{\hat{p}(q, t) - w(t)/A(t)}{\hat{p}(q, t)} \right] < 1, \end{aligned} \quad (\text{A.1})$$

with $\hat{p}(q, t) \leq p(t)$, and where $\hat{x}(q, t) = [1 - F(\gamma(\hat{q}, t))]L$ is the effective demand for good q produced at $\hat{p}(q, t)$. In other words, the price elasticity of demand multiplied by the price-cost margin should not exceed unity.

Let us define $\hat{q} \leq q$ such that

$$\frac{1}{q} \frac{1}{\hat{p}(q, t)} = \frac{1}{\hat{q}} \frac{1}{p(t)} \Rightarrow \hat{q} = \frac{\hat{p}(q, t)}{p(t)} q.$$

Customers for the variety of good q include all those that are rich enough to buy $\hat{q}$ (i.e. households of type $\gamma \geq \gamma(\hat{q}, t)$ where $\gamma(\hat{q}, t) = \hat{q}(t)/y(t)L = (\hat{p}(q, t)q) / (p(t)y(t)L)$). Let $f(\gamma)$ be the density of γ -type households. We also define $\beta(\gamma) \equiv \gamma f(\gamma) / [1 - F(\gamma)]$. The price elasticity of demand for good q can be written as follows

$$\begin{aligned} -\frac{\partial \hat{x}(q, t)}{\partial \hat{p}(q, t)} \frac{\hat{p}(q, t)}{\hat{x}(q, t)} &= \frac{f(\gamma(\hat{q}, t))q}{p(t)y(t)} \frac{\hat{p}(q, t)}{[1 - F(\gamma(\hat{q}, t))]L} \\ &= \frac{f(\gamma(\hat{q}, t))\gamma(\hat{q}, t)}{[1 - F(\gamma(\hat{q}, t))]L} \frac{p(t)y(t)L}{p(t)y(t)} = \frac{\gamma(\hat{q}, t)f(\gamma(\hat{q}, t))}{1 - F(\gamma(\hat{q}, t))} = \beta(\gamma(\hat{q}, t)). \end{aligned} \quad (\text{A.2})$$

We can show that using (A.1) and (A.2), we have:

$$\begin{aligned} -\frac{\partial \hat{x}(q, t)}{\partial \hat{p}(q, t)} \frac{\hat{p}(q, t)}{\hat{x}(q, t)} \left[\frac{\hat{p}(q, t) - w(t)/A(t)}{\hat{p}(q, t)} \right] &= \beta(\gamma(\hat{q}, t)) \left[\frac{\hat{p}(q, t) - w(t)/A(t)}{\hat{p}(q, t)} \right] \\ &< \beta(\gamma(\hat{q}, t)) \left[\frac{p(q, t) - w(t)/A(t)}{p(q, t)} \right] = \frac{\alpha - 1}{\alpha} \beta(\gamma(\hat{q}, t)). \end{aligned}$$

Therefore, the following inequality provides a sufficient condition for ruling

out price-cutting equilibria:

$$\frac{\alpha - 1}{\alpha} \beta(\gamma(\hat{q}, t)) < 1 \Rightarrow -\frac{\partial \hat{x}(q, t)}{\partial \hat{p}(q, t)} \frac{\hat{p}(q, t)}{\hat{x}(q, t)} \left[\frac{\hat{p}(q, t) - w(t)/A(t)}{\hat{p}(q, t)} \right] < 1. \quad (\text{A.3})$$

Indeed, as long as (A.1) is satisfied, when a firm with access to IRS technology in sector q aims to cut the price below $\alpha w(t)/A(t)$, it is unable to expand its customer base to such an extent as to compensate for the loss in profit per customer, thus discouraging price-cutting. In our framework, such a condition results in (A.3). The income distribution should not degenerate around any γ -type.

B Proof of Proposition 3: Scale Economies, Learning Potential, and Growth

Using the break-even condition (7), it is easy to verify that

$$\frac{d\gamma^*}{d\alpha} = \frac{1-F(\gamma^*)}{(\alpha-1)f(\gamma^*)} > 0, \quad \frac{d\gamma^*}{dL} = \frac{1-F(\gamma^*)}{f(\gamma^*)L} > 0, \quad \frac{d\gamma^*}{dC} = -\frac{1}{(\alpha-1)f(\gamma^*)L} < 0,$$

which implies that

$$\begin{aligned} \frac{dE^c(\cdot)}{d\alpha} &= \frac{1}{\gamma^*L} \left[1 - \frac{\alpha}{\alpha-1} \frac{1-F(\gamma^*)}{f(\gamma^*)\gamma^*} + \left[\frac{1-F(\gamma^*)}{f(\gamma^*)\gamma^*} - 1 \right] T - [1-F(\gamma^*)]\gamma^* \right] < 0 \\ &\Leftrightarrow \frac{\alpha-1}{\alpha} \frac{f(\gamma^*)\gamma^*}{1-F(\gamma^*)} < 1 \text{ (see the price equilibrium section above);} \end{aligned}$$

$$\begin{aligned} \frac{dE^c(\cdot)}{dL} &= - \left[\frac{E^c(\cdot)}{\gamma^*} + (\alpha-1)f(\gamma^*) \right] \frac{(1-F(\gamma^*))}{f(\gamma^*)L} - \frac{\alpha}{\gamma^*(L)^2} < 0; \\ \frac{dE^c(\cdot)}{dC} &= \left[\frac{E^c(\cdot)}{\gamma^*} + (\alpha-1)f(\gamma^*) \right] \frac{1}{(\alpha-1)f(\gamma^*)L} > 0. \end{aligned}$$

C Proof of Proposition 4: Very Unequal Versus Almost Perfectly Egalitarian Income Distribution and Growth

First, for a very unequal distribution of income, the Lorenz curve is such that its slope tends to be zero for $\underline{\gamma} \leq \gamma \leq \gamma^*$. Thus, we have $\underline{\gamma} \approx \tilde{\gamma} \approx \gamma^* \approx 0$ which implies both $T \approx \tilde{T} \approx 0$ and $M \approx 1$. Replacing in (13) immediately leads to $g = 0$. Second, for an almost perfectly egalitarian distribution of income, the Lorenz curve approaches the 45° line, and we have $\underline{\gamma} \approx \gamma^* \approx 1/L$ which implies

that $T \approx 1 - N^*/L$, $\tilde{T} \approx 0$, and $M \approx \alpha/(1 + C/L)$. Again, replacing in (13) we obtain:

$$g = \lambda \tilde{E} L \frac{1}{1 + C/L} [1 - \tilde{\gamma} L].$$

Using (19) and $F(\gamma) \approx 0$ for $\gamma < \gamma^*$, we get

$$\frac{g}{\lambda} = L \int_{\tilde{\gamma}}^{\gamma^*} \frac{1}{\gamma} d\gamma = L \ln \left(\frac{1}{\tilde{\gamma} L} \right),$$

which implies that $\tilde{\gamma} L = \exp(-g/\lambda L)$. Eventually, if we substitute this result into the above expression, the steady-state growth rate becomes

$$\begin{aligned} g &= \Lambda(g) = \lambda \tilde{E} L \frac{1}{1 + C/L} [1 - \exp(-g/\lambda L)] \\ \Rightarrow \left. \frac{d\Lambda(g)}{dg} \right|_{g=0} &= \frac{\tilde{E}}{1 + C/L} > 1 \Leftrightarrow \tilde{E} > E^c(.) = 1 + \frac{C}{L}. \end{aligned}$$

D Proof of Proposition 5: Inequality, Transformation of Income, and Growth

The proof proceeds in two parts. The first part consists of demonstrating that an income transformation that increases the purchasing power of either the pre-tax middle class or the pre-tax lower class to the detriment of the initial upper class will produce an upward shift of $\Lambda(g)$, which eventually leads to a new equilibrium with a higher steady-state rate of growth. In the second part, we show that an income transformation that benefits the pre-tax lower class at the expense of the initial middle class lowers economic growth.

1.a/ Let us assume the following income transformation so that the post-transfer income distribution denoted by $F_r(\gamma)$ Lorenz dominates the pre-tax distribution of income $F(\gamma)$ (see Figure D.1):

$$\gamma_r \equiv \psi(\gamma, \tau) = \begin{cases} \gamma & \forall \gamma \in [\underline{\gamma}, \tilde{\gamma}[\\ \gamma + \varphi(\gamma, \tau) & \forall \gamma \in [\tilde{\gamma}, \gamma^*] \\ \gamma - \rho(\gamma, \tau) & \forall \gamma \in]\gamma^*, \infty[\end{cases},$$

where $\psi(\cdot)$ is positive, monotone-increasing, and continuous with γ (i.e. $\partial \varphi(\gamma, \tau)/\partial \gamma > -1$, $\partial \rho(\gamma, \tau)/\partial \gamma < 1$), and $\tau > 0$ reflecting the intensity of income redistribution with $\partial \varphi(\gamma, \tau)/\partial \tau \geq 0$ and $\partial \rho(\gamma, \tau)/\partial \tau \geq 0$. In addition, we have $\tilde{\gamma}_r = \tilde{\gamma}$ and $\gamma_r^* = \gamma^*$, which implies that $\varphi(\tilde{\gamma}, \tau) = \varphi(\gamma^*, \tau) = \rho(\gamma^*, \tau) = 0$, and $\int_{\tilde{\gamma}}^{\gamma^*} \varphi(\gamma, \tau) f(\gamma) d\gamma = \int_{\gamma^*}^{\infty} \rho(\gamma, \tau) f(\gamma) d\gamma$.

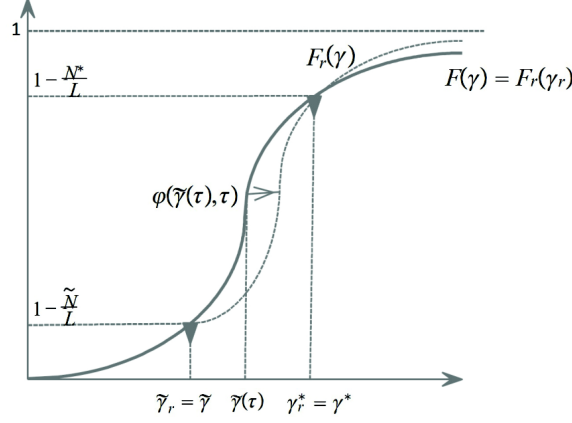


Fig. D.1. Income transformation from the upper to the middle class.

First, such an income transformation satisfies both the single-crossing condition and the principle of rank-preserving transfers. Second, note that it implies that $F_r(\gamma_r) = F(\gamma)$. Then, using $d\gamma_r = \frac{\partial \psi(\gamma, \tau)}{\partial \gamma} d\gamma$, we get

$$dF_r(\gamma_r) = dF(\gamma) \Rightarrow f_r(\gamma_r) = f(\gamma) \left(\frac{\partial \psi(\gamma, \tau)}{\partial \gamma} \right)^{-1}.$$

The middle-class share of post-tax income becomes:

$$T_r(\gamma_r^*, \tau) = \int_{\underline{\gamma}}^{\gamma_r^*} \gamma_r f_r(\gamma_r) d\gamma_r = \int_{\underline{\gamma}}^{\gamma^*} \psi(\gamma, \tau) f(\gamma) d\gamma = T(\gamma^*) + \int_{\underline{\gamma}}^{\gamma^*} \varphi(\gamma, \tau) f(\gamma) d\gamma.$$

Let $\gamma_r^*(\tau)$ be the implicit solution to $1 - F_r(\gamma_r^*(\tau)) = C/((\alpha - 1)L)$, where $\gamma_r^*(\tau)$ is the post-transfer income of household of type $\gamma^*(\tau)$, which is equal to $\psi^{-1}(\gamma_r^*(\tau))$ and defined as the upper cut-off for the middle class after transformation. Given that $1 - F(\gamma^*) = C/((\alpha - 1)L)$ and $\gamma_r^*(\tau) = \psi(\gamma^*(\tau)) = \gamma^*(\tau)$, we get $\gamma_r^*(\tau) = \gamma^*(\tau) = \gamma^*$.

We now analyze the effect of an income transformation on $\Lambda(g)$ (see (21)). The system of equations (20) can be rewritten in terms of both the transformed multiplier $M_r(\tau)$ and the proportion of total income spent in the intermediate range of sectors where learning takes place, which is denoted by $\mathbb{N}(\tilde{\gamma}(\tau), \tau)$:

$$g = \Lambda(\tilde{\gamma}(\tau), \tau) = \lambda \tilde{E} L \frac{M_r(\tau)}{\alpha} \mathbb{N}(\tilde{\gamma}(\tau), \tau) \quad (\text{D.1})$$

$$\begin{aligned} g/\lambda &= \Gamma(\tilde{\gamma}(\tau), \tau) \\ &= N^* \ln(\gamma^*) - [1 - F(\tilde{\gamma}(\tau))] L \ln(\tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau)) \\ &\quad + \int_{\tilde{\gamma}(\tau)}^{\gamma^*} \ln(\gamma + \varphi(\gamma, \tau)) f(\gamma) L d\gamma \end{aligned} \quad (\text{D.2})$$

where $\tilde{\gamma}(\tau) = \tilde{\gamma}(g, \tau)$ is the implicit solution to (D.2) so that the household of

$\tilde{\gamma}(\tau)$ -type is the new lower cut-off for the middle class after transformation, $\mathbb{N}(\tilde{\gamma}(\tau), \tau) \equiv \int_{\tilde{\gamma}_r(\tau)}^{\gamma^*} [1 - F_r(\gamma_r)] L d\gamma_r$, and $\tilde{\gamma}_r(\tau) = \tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau)$ is the post-transfer income of household of type $\tilde{\gamma}(\tau)$. The right-hand side of (D.2) is the result of the integration by part of $\int_{\tilde{\gamma}_r(\tau)}^{\gamma^*} \frac{1-F_r(\gamma_r)}{\gamma_r} d\gamma_r$.

Total differentiation of (D.1) leads to

$$dg = \frac{\lambda \tilde{E} L}{\alpha} \left[\frac{\frac{\partial M_r(\tau)}{\partial \tau} \mathbb{N}(\tilde{\gamma}(\tau), \tau) + M_r(\tau) \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tau} d\tau}{+ M_r(\tau) \left[\frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tilde{\gamma}(\tau)} \frac{\partial \tilde{\gamma}(g, \tau)}{\partial g} dg + \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tilde{\gamma}(\tau)} \frac{\partial \tilde{\gamma}(g, \tau)}{\partial \tau} d\tau \right]} \right].$$

Therefore, we have

$$\frac{dg/d\tau}{g} = \left[1 - \lambda \tilde{E} L \frac{M_r(\tau)}{\alpha} \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tilde{\gamma}(\tau)} \frac{\partial \tilde{\gamma}(g, \tau)}{\partial g} \right]^{-1} \left[\frac{\frac{\partial M_r(\tau)}{\partial \tau}}{M_r(\tau)} + \frac{\frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tau} + \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tilde{\gamma}(\tau)} \frac{\partial \tilde{\gamma}(g, \tau)}{\partial \tau}}{\mathbb{N}(\tilde{\gamma}(\tau), \tau)} \right]. \quad (\text{D.3})$$

First, note that

$$\lambda \tilde{E} L \frac{M_r(\tau)}{\alpha} \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tilde{\gamma}(\tau)} \frac{\partial \tilde{\gamma}(g, \tau)}{\partial g} = \lambda \tilde{E} L \frac{M_r(\tau)}{\alpha} (\tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau)),$$

where $\partial \tilde{\gamma}(g, \tau) / \partial g$ is the implicit derivative of $\tilde{\gamma}(g, \tau)$ using (D.2):

$$\frac{\partial \tilde{\gamma}(g, \tau)}{\partial g} = \frac{1}{\lambda} \left[\frac{\partial \Gamma(\tilde{\gamma}(\tau), \tau)}{\partial \tilde{\gamma}(\tau)} \right]^{-1}.$$

Using properties of $\Lambda(g)$ as discussed in Section 5.1, we infer that for g such that $\Lambda(g, \tau) = g$, we have $\partial \Lambda(g, \tau) / \partial g < 1$, where

$$\frac{\partial \Lambda(g, \tau)}{\partial g} = \lambda \tilde{E} L \frac{M_r(\tau)}{\alpha} (\tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau)),$$

which implies that

$$\left[1 - \frac{\lambda \tilde{E} L}{\alpha} M_r(\tau) \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tilde{\gamma}(\tau)} \frac{\partial \tilde{\gamma}(g, \tau)}{\partial g} \right]^{-1} > 0.$$

Second, the transformed multiplier is given by

$$M_r(\tau) = \frac{1}{1 - \frac{\alpha-1}{\alpha} \left[T(\gamma^*) + \int_{\tilde{\gamma}(\tau)}^{\gamma^*} \varphi(\gamma, \tau) f(\gamma) d\gamma \right]}$$

$$\Rightarrow \frac{\partial M_r(\tau) / \partial \tau}{M_r(\tau)} = M_r \frac{\alpha-1}{\alpha} \int_{\tilde{\gamma}(\tau)}^{\gamma^*} \frac{d\varphi(\gamma, \tau)}{d\tau} f(\gamma) d\gamma > 0.$$

Finally, the share of total income spent in the "transformed" range of sectors where learning takes place can be written as

$$\mathbb{N}(\tilde{\gamma}(\tau), \tau) = \gamma^* N^* - [\tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau)] [1 - F(\tilde{\gamma}(\tau))] L$$

$$+ T(\gamma^*) - T(\tilde{\gamma}(\tau)) + \int_{\tilde{\gamma}(\tau)}^{\gamma^*} \varphi(\gamma, \tau) f(\gamma) L d\gamma.$$

Given that

$$\frac{\partial \tilde{\gamma}(\tau)}{\partial \tau} = - \frac{\partial \Gamma(\tilde{\gamma}(\tau), \tau) / \partial \tau}{\partial \Gamma(\tilde{\gamma}(\tau), \tau) / \partial \tilde{\gamma}(\tau)},$$

we get

$$\frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tau} + \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tilde{\gamma}(\tau)} \frac{\partial \tilde{\gamma}(\tau)}{\partial \tau}$$

$$= \int_{\tilde{\gamma}(\tau)}^{\gamma^*} \left[1 - \frac{\tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau)}{\gamma + \varphi(\gamma, \tau)} \right] \frac{\partial \varphi(\gamma, \tau)}{\partial \tau} f(\gamma) L d\gamma > 0$$

$$\Leftrightarrow \gamma + \varphi(\gamma, \tau) > \tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau), \text{ for } \tilde{\gamma}(\tau) < \gamma < \gamma^*.$$

1.b/ We use the same approach to prove that an income transformation, which increases the purchasing power of the pre-tax lower class at the expense of the initial upper class will lead to a rise in the steady-state growth rate. Consider the following income transformation:

$$\gamma_r \equiv \psi(\gamma, \tau) = \begin{cases} \gamma + \varphi(\gamma, \tau) & \forall \gamma \in [\underline{\gamma}, \tilde{\gamma}[\\ \gamma & \forall \gamma \in [\tilde{\gamma}, \gamma^*] \\ \gamma - \rho(\gamma, \tau) & \forall \gamma \in]\gamma^*, \infty[\end{cases},$$

where $\psi(\cdot)$ is again positive, monotone-increasing and continuous with γ , both $\tilde{\gamma}_r = \tilde{\gamma}$ and $\gamma_r^* = \gamma^*$ imply that $\varphi(\tilde{\gamma}, \tau) = \rho(\gamma^*, \tau) = 0$, and $\int_{\underline{\gamma}}^{\tilde{\gamma}} \varphi(\gamma, \tau) f(\gamma) d\gamma = \int_{\gamma^*}^{\infty} \rho(\gamma, \tau) f(\gamma) d\gamma$. Such an income transformation also satisfies the single-crossing condition and the principle of rank-preserving income transfers, and implies that $F_r(\gamma_r) = F(\gamma)$. The middle-class share of post-tax income be-

comes

$$T_r(\gamma^*, \tau) = \int_{\underline{\gamma}}^{\gamma^*} \psi(\gamma, \tau) f(\gamma) d\gamma = T(\gamma^*) + \int_{\underline{\gamma}}^{\tilde{\gamma}} \varphi(\gamma, \tau) f(\gamma) d\gamma.$$

In this case, (D.2) is given by

$$\begin{aligned} \Gamma(\tilde{\gamma}(\tau), \tau) &= N^* \ln(\gamma^*) - [1 - F(\tilde{\gamma}(\tau))] L \ln(\tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau)) \\ &\quad + \int_{\tilde{\gamma}(\tau)}^{\tilde{\gamma}} \ln(\gamma + \varphi(\gamma, \tau)) f(\gamma) L d\gamma + \int_{\tilde{\gamma}}^{\gamma^*} \ln(\gamma) f(\gamma) L d\gamma. \end{aligned}$$

We show that:

$$\frac{\partial M_r(\tau)}{\partial \tau} > 0 \text{ and } \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tau} + \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tilde{\gamma}(\tau)} \frac{\partial \tilde{\gamma}(g, \tau)}{\partial \tau} > 0,$$

which given (D.3) implies that $dg/g > 0$. On the one hand, we have

$$\begin{aligned} M_r(\tau) &= \left[1 - \frac{\alpha - 1}{\alpha} \left[T(\gamma^*) + \int_{\underline{\gamma}}^{\tilde{\gamma}} \varphi(\gamma, \tau) f(\gamma) d\gamma \right] \right]^{-1} \\ \Rightarrow \frac{\partial M_r(\tau) / \partial \tau}{M_r(\tau)} &= M_r(\tau) \frac{\alpha - 1}{\alpha} \int_{\underline{\gamma}}^{\tilde{\gamma}} \frac{\partial \varphi(\gamma, \tau)}{\partial \tau} f(\gamma) L d\gamma > 0. \end{aligned}$$

On the other hand, the post-transfer proportion of total income spent in the range of sectors where learning now takes place is given by¹

$$\begin{aligned} \mathbb{N}(\tilde{\gamma}(\tau), \tau) &= \gamma^* N^* - [1 - F(\tilde{\gamma}(\tau))] L (\tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau)) \\ &\quad + T(\gamma^*) - T(\tilde{\gamma}(\tau)) + \int_{\tilde{\gamma}(\tau)}^{\tilde{\gamma}} \varphi(\gamma, \tau) f(\gamma) L d\gamma \\ \Rightarrow \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tau} &+ \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tilde{\gamma}(\tau)} \frac{\partial \tilde{\gamma}(g, \tau)}{\partial \tau} \\ &= \int_{\tilde{\gamma}(\tau)}^{\tilde{\gamma}} \left(1 - \frac{\tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau)}{\gamma + \varphi(\gamma, \tau)} \right) \frac{\partial \varphi(\gamma(\tau), \tau)}{\partial \tau} f(\gamma) L d\gamma > 0 \\ \Leftrightarrow \gamma + \varphi(\gamma, \tau) &> \tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau), \text{ for } \tilde{\gamma}(\tau) < \gamma < \tilde{\gamma}. \end{aligned}$$

¹ We make use of the inequality $\tilde{\gamma}(\tau) < \tilde{\gamma}$, which can be shown using

$$\frac{d\tilde{\gamma}(\tau)}{d\tau} = \frac{\partial \tilde{\gamma}(g, \tau)}{\partial g} \frac{dg}{d\tau} + \frac{\partial \tilde{\gamma}(g, \tau)}{\partial \tau} < 0.$$

2/ Let us assume

$$\gamma_r \equiv \psi(\gamma, \tau) = \begin{cases} \gamma + \varphi(\gamma, \tau) & \forall \gamma \in [\underline{\gamma}, \tilde{\gamma}[\\ \gamma - \rho(\gamma, \tau) & \forall \gamma \in [\tilde{\gamma}, \gamma^*] \\ \gamma & \forall \gamma \in]\gamma^*, \infty[\end{cases},$$

where $\psi(\cdot)$ has the same properties as above, and $\int_{\underline{\gamma}}^{\tilde{\gamma}} \varphi(\gamma, \tau) f(\gamma) d\gamma = \int_{\tilde{\gamma}}^{\gamma^*} \rho(\gamma, \tau) f(\gamma) d\gamma$. The middle-class share of post-tax income is equal to

$$T_r(\gamma^*, \tau) = T(\gamma^*) + \int_{\underline{\gamma}}^{\tilde{\gamma}} \varphi(\gamma, \tau) f(\gamma) d\gamma - \int_{\tilde{\gamma}}^{\gamma^*} \rho(\gamma, \tau) f(\gamma) d\gamma = T(\gamma^*).$$

Note that (D.2) is given by

$$\begin{aligned} \Gamma(\tilde{\gamma}(\tau), \tau) &= N^* \ln(\gamma^*) - [1 - F(\tilde{\gamma}(\tau))] L \ln(\tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau)) \\ &\quad + \int_{\tilde{\gamma}(\tau)}^{\tilde{\gamma}} \ln(\gamma + \varphi(\gamma, \tau)) f(\gamma) L d\gamma + \int_{\tilde{\gamma}}^{\gamma^*} \ln(\gamma - \rho(\gamma, \tau)) f(\gamma) L d\gamma. \end{aligned}$$

Here, we show that:

$$\frac{\partial M_r(\tau)}{\partial \tau} = 0 \text{ and } \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tau} + \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tilde{\gamma}(\tau)} \frac{\partial \tilde{\gamma}(g, \tau)}{\partial \tau} > 0,$$

which implies that $dg/g > 0$. We focus on the post-transfer share of total income spent in the intermediate range of sectors where learning takes place:

$$\begin{aligned} \mathbb{N}(\tilde{\gamma}(\tau), \tau) &= N^* \gamma^* - [1 - F(\tilde{\gamma}(\tau))] L (\tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau)) + T(\gamma^*) - T(\tilde{\gamma}(\tau)) \\ &\quad + \int_{\tilde{\gamma}(\tau)}^{\tilde{\gamma}} \varphi(\gamma, \tau) f(\gamma) L d\gamma - \int_{\tilde{\gamma}}^{\gamma^*} \rho(\gamma, \tau) f(\gamma) L d\gamma \\ &\Rightarrow \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tau} + \frac{\partial \mathbb{N}(\tilde{\gamma}(\tau), \tau)}{\partial \tilde{\gamma}(\tau)} \frac{\partial \tilde{\gamma}(g, \tau)}{\partial \tau} \\ &= \int_{\tilde{\gamma}(\tau)}^{\tilde{\gamma}} \left(1 - \frac{\tilde{\gamma}_r(\tau)}{\gamma + \varphi(\gamma, \tau)} \right) \frac{\partial \varphi(\gamma(\tau), \tau)}{\partial \tau} f(\gamma) L d\gamma \\ &\quad - \int_{\tilde{\gamma}}^{\gamma^*} \left(1 - \frac{\tilde{\gamma}_r(\tau)}{\gamma - \rho(\gamma, \tau)} \right) \frac{\partial \rho(\gamma(\tau), \tau)}{\partial \tau} f(\gamma) L d\gamma < 0, \end{aligned}$$

recalling that $\tilde{\gamma}_r(\tau) = \tilde{\gamma}(\tau) + \varphi(\tilde{\gamma}(\tau), \tau)$.

Note first that the following two inequalities hold:

$$\int_{\tilde{\gamma}(\tau)}^{\tilde{\gamma}} \left(1 - \frac{\tilde{\gamma}_r(\tau)}{\gamma + \varphi(\gamma, \tau)} \right) \frac{\partial \varphi(\gamma(\tau), \tau)}{\partial \tau} f(\gamma) d\gamma < \int_{\tilde{\gamma}(\tau)}^{\tilde{\gamma}} \left(1 - \frac{\tilde{\gamma}_r(\tau)}{\tilde{\gamma}} \right) \frac{\partial \varphi(\gamma(\tau), \tau)}{\partial \tau} f(\gamma) d\gamma,$$

$$\int_{\tilde{\gamma}}^{\gamma^*} \left(1 - \frac{\tilde{\gamma}_r(\tau)}{\tilde{\gamma}}\right) \frac{\partial \rho(\gamma(\tau), \tau)}{\partial \tau} f(\gamma) d\gamma < \int_{\tilde{\gamma}}^{\gamma^*} \left(1 - \frac{\tilde{\gamma}_r(\tau)}{\gamma - \rho(\gamma, \tau)}\right) \frac{\partial \rho(\gamma(\tau), \tau)}{\partial \tau} f(\gamma) d\gamma.$$

Second, the above budget constraint leads to:

$$\int_{\tilde{\gamma}(\tau)}^{\tilde{\gamma}} \left(1 - \frac{\tilde{\gamma}_r(\tau)}{\tilde{\gamma}}\right) \frac{\partial \varphi(\gamma(\tau), \tau)}{\partial \tau} f(\gamma) d\gamma < \int_{\tilde{\gamma}}^{\gamma^*} \left(1 - \frac{\tilde{\gamma}_r(\tau)}{\tilde{\gamma}}\right) \frac{\partial \rho(\gamma(\tau), \tau)}{\partial \tau} f(\gamma) d\gamma.$$

Finally, the following inequality is obtained using the principles of transitivity:

$$\int_{\tilde{\gamma}(\tau)}^{\tilde{\gamma}} \left(1 - \frac{\tilde{\gamma}_r(\tau)}{\gamma + \varphi(\gamma, \tau)}\right) \frac{\partial \varphi(\gamma(\tau), \tau)}{\partial \tau} f(\gamma) d\gamma < \int_{\tilde{\gamma}}^{\gamma^*} \left(1 - \frac{\tilde{\gamma}_r(\tau)}{\gamma - \rho(\gamma, \tau)}\right) \frac{\partial \rho(\gamma(\tau), \tau)}{\partial \tau} f(\gamma) d\gamma.$$